

Curriculum Vitae

Personal data

Paolo Carossa,

Education

Secondary school diploma in computer science.

Computer science degree in 3/7/1987 at the University of Turin (final result 110/110 cum laude); thesis in the field of Artificial Intelligence. MBA with The Open University on 2007. Fluent English (Shenker institute FEX 100, First Certificate. Basic knowledge of French language (5 years in primary and secondary school). Mother tongue: Italian. Good knowledge of the MS-Office suite and of the main personal computer tools (MS-Project).

Military service

From 24/9/1987 to 24/12/1988 in the military police (Carabinieri) with the rank of lieutenant (AUC training).

Working experience (starting from the last)

1) Multinational (FIS) – IT services and products for Financial sector

From 2013 to 2018: Project Director for Southern Europe (Aligne and XDM software products). Responsible for project delivery and presales support (estimates and meetings); team of about 20 people.

2) Multinational (Altran): IT services for the Energy sector

From 2007 to 2013: Business Unit Manager (team of about 70 people) with direct responsibility on a portfolio of clients and on new clients in the assigned area. Responsible for project sales and project delivery; team of about 70 people.

3) Company (Reply Group) - IT services for the Energy sector

From 1-4-2005 to 2007 Operation Manager with responsibilities on start up development. Responsible for project delivery; team of about 10 people.

4) Company – IT outsourcing for Energy sector (Electrone S.p.A)

From 1-7-2001 to 31-3-2005 General Manager for IT delivered services. Responsible for service contract deliverables and presales support; lean structure no team, external suppliers only.

5) Company in the system integration business (AtosOrigin)

From 1-7-2000 to 30-6-2001 Delivery Manager for north west of Italy of Telco services. Responsible for project delivery; team of about 40 people.

6) Group in the Automotive business (Stola Group S.p.A.)

From 26-1-1999 to 30-6-2000 Group Organization and ICT Manager. Responsible for ICT systems and ICT supported processes; team of about 5 people (IT managers).

7) Group in the Utility business (Italgas/ENI)

From 2/1/1989 to 25/1/1999 with the following roles

1. Responsible for New Technology and Communication; team of about 20 people. From 1997 to 1999
2. Responsible for New Technology Development, team of about 5 people. From December 1995 to September 1997
3. Responsible for Software development on Main Frame (IBM) and PC Platforms, team of about 15 people. From January 1993 to November 1995
4. Responsible for Software development on PC Platform; team of about 7 people. From June 1991 to December 1992.
5. Responsible for Telephone and Computer communication; team of 3 people. From the January of 1990 to May 1991
6. Real Time Processing Analyst from 1989 to 1991.

8) Stage (Cselte Telecom group) in information and communication technology From April 1987 for a period of 6 months. Import of University thesis in Cselte Labs.

List of the main projects (starting from the last)

From	To	Role	Projects
10-2013	8-2018	Project Director	<p>Energy Trading and Risk Management projects (Aligne/XDM products) in the following countries/companies:</p> <ul style="list-style-type: none"> • Austria/Kelag • Italy/Enel • Great Britain/EDF • France/Save • Italy/A2A • Turkey/Akenerji • Greece/PPC
1-2008	9-2013	BU Manager (Altran)	<ul style="list-style-type: none"> • Billing of Power and Gas for Utilities (Sorgenia) • Energy Trading and Risk management (Power, Gas, Oil, Coal)
4-2005	12-2007	BU Manager (Reply)	<ul style="list-style-type: none"> • Customer contact centre (Siebel) • IT System assessment • Sales Force Automation System (custom solution) • Logistics (SAP) • Asset management (Maximo) • Infrastructural assessment • Internet portal (custom solution)
7-2001	3-2005	General Manager in the outsourcing company (Electrone, AEM TO Group)	<ul style="list-style-type: none"> • Starting of BPO and ASP services and definition of customer contract • Power Exchange interface • Customer Relationship Mngement (SAP-CRM) • Billing and Invoicing (SAP-ISU) • ETRM (KWI) • Company portal (Custom development) • Reporting (SAP-BW) • Outsourcing of the IT infrastructure
7-2000	6-2001	Business Area Manager in the System Integration Company (AtosOrigin)	<ul style="list-style-type: none"> • Trouble ticketing for big and middle size companies • Web reporting and billing • Intelligent network services for (VOIP) • Network performance systems over differente network technologies
1-1999	6-2000	ICT Manager in the Automotive Group (Stola)	<ul style="list-style-type: none"> • Impact analysis and maintenance for year 2000 • Definition and starting of the Service Centre (Financial, personnel, Purchasing, ICT) • Definition of the organization of the ICT in the Group • ERP software selection (SAP, BAAN) • Development of SAP ERP in the Group • Analysis of requirements and development of ICT security in the Group • Set up of ICT in new plants (EDI, Internet, Intranet, Extranet) • Telephone and computer communication network.
10-97	1-99	ICT development manager (Italgas/ENI)	<ul style="list-style-type: none"> • Projects in ENI (Return of investments, Recruiting, Legal system) • LAN and PC maintenance • LAN and PC standards of maintenance • Methods and standards for software development • Private Virtual Network (GSM e E-TACS) • Call Centre for customer service (ACD-VRU-CTI) • Video conference • Client Server application • Customer BPR (E-commerce) • Intranet (LAN e WAN) for the payroll system (Oracle)

			applications)
12-95	9-97	New Technologies Manager (Italgas/ENI)	<ul style="list-style-type: none"> • Tableau de Bord • Sales system • Year 2000 impact analysis • ERP software selection (SAP, ORACLE) • Projects in ENI (Knowledge exchange system, Group electronic mailing system, Outsourcing of LANs and PCs maintenance, Group standards in ICT, Group security in ICT)
1-93	11-95	Finance and Human Resources Software Development Manager (Italgas)	<ul style="list-style-type: none"> • Upgrades to the company payroll system • Financial system • Payroll system for executives • Requirement analysis for the human resource system • Maintenance of the computer programs
6-91	12-92	PC software development Manager (Italgas)	<ul style="list-style-type: none"> • Conference handling system • Invoicing of big customers • Complaints
1-90	5-91	TLC analyst (Italgas)	<ul style="list-style-type: none"> • Emergency Radio Frequency system
1-89	12-89	Analyst (Italgas)	<ul style="list-style-type: none"> • Remote control of Gas network
10-87	12-88	<i>Lieutenant (Government, Ministry of Defence)</i>	<i>Military Service</i>
4-87	9-87	Stage CSELT (Telecom Group)	<ul style="list-style-type: none"> • Import, in CSELT, of my university thesis

List of the main training courses (starting from the last)

- Software Development Processes and Methodologies (University of Minnesota)
- Agile Software Development (University of Minnesota)
- Lean Software Development (University of Minnesota)
- Practical Time Series Analysis (New York University)
- Mathematical Methods for Quantitative Finance (Washington University)
- Montecarlo Methods in Finance (University of Madrid)
- Understanding Europe (HEC Paris)
- Financial markets (Yale University)
- Financial Engineering and risk management (Columbia University)
- Computational Finance and Financial Econometrics (Washington University)
- Energy Trading and Risk Management (Aligne)
- Negotiation techniques (Bridge Partners)
- Risk Management in the Energy Market (KWI)
- SAP-ISU
- SAP-BW
- SAP-CRM
- Recruitment and selection
- Company induction (System Integration experience)
- Group induction (automotive experience)
- IT and Manufacturing
- SAP overview
- Baan overview
- Computer security
- Workflow
- Gardner Group ITXPO 1997
- Knowledge Management
- CTI Conference
- BPR how to change the company
- ICT year 2000 impact
- Internet and intranet
- Object Oriented analysis and design and Client Server Computing
- Reseau 1996 “Senza rete” 9th international conference
- How to talk to the public
- Visit to some American companies (Oregon-Portland) for client server computing
- Costs and decision process
- Project cost evaluation
- People management
- SAP overview
- Oracle Application overview
- UNI EN ISO 9001 Certification
- Cost and benefit Analysis
- Organization and Human resources
- Function point analysis and metrics
- Balance sheet and profit and loss statements
- Viasoft’s 1995 International User Conference (USA)
- Computer communications
- Software engineering and quality assurance
- Human resources and communication techniques
- Project management
- Organizational structures
- Main Operating Systems
- MS office suite
- Italgas induction
- ENI induction